knowledgemill

Unleash the Power of Salesforce with Knowledgemill

Warning: Side effects involve increases in Salesforce Adoption and will result in Increased Revenues*

"Implementing Salesforce Cloud is not a start and stop project; it's an ongoing journey for your entire organization"*

Knowledgemill Ensures Sales Cloud is Adopted By Your Sales Staff

Materially increase Salesforce adoption with Knowledgemill. Minimise changes to your business process by updating Sales Cloud 'on the go,' from any device, with zero click filing & automatic population of sales information into Salesforce from within Outlook.

Knowledgemill Improves Predictability And Sales Forecasting

Improve the quality of your Salesforce data for opportunity management and forecasting whilst reducing risk using automated data entry and automatically filing into Salesforce without leaving Outlook.

Knowledgemill Significantly Improves Productivity

Unlock team productivity with instant access to critical sales data and automatically linked correspondence. Remove manual updating of account and opportunity objects to enable a more complete understanding of pipeline activity, individual and team performance.

Knowledgemill Can Increase Revenue By Up To 30% With Correct Usage of Salesforce

Research has shown correct usage of Salesforce can drive revenue up by 30%*

Knowledgemill Mail Manager seamlessly integrates Salesforce Sales Cloud and Microsoft technologies to ensure Salesforce is part of the user's day to day activities. Our customers benefit from the following features:

✓ We provide an intelligent machine learning email filing system that works as part of Microsoft Outlook Office 365 or Exchange and integrates with the document management system of your choice

✓ Enjoy zero-click email filing for up to 80% of all emails and reduce risk with the unique option of adding mandatory filing to ensure your organisation never loses another email

✓ Benefit from a central store of all emails, de-duplicated with an automatic link between all correspondence and a Salesforce object – Lead, Opportunity, Contact or Accounts

✓ Access for external staff (e.g. Customers, Suppliers) from a thin client portal

✓ Can be provided as a 'on premise' or Cloud solution

✓ Seamless team / staff collaboration across devices, locations and geographies: Allowing you to share the most up to date communications securely and with security that can be set at any level, you are in control

✓ Knowledgemill will migrate and de-duplicate a complete history of your emails and documents from multiple sources to create a single information store on day one

✓ Find information fast and intuitively: The ability to search emails and documents together across the whole repository, not just individual silos

✓ Your staff will benefit from the user friendly access from Microsoft 365 with a browser add-in

✓ Available on IOS, Android and MS Windows on any device

*Salesforce Research

To learn more about Knowledgemill solutions to help you protect, govern and understand your data, contact your Knowledgemill representative or visit: **Knowledgemill.com**